



The South Bay Review

February 2026 Issue

A Message from our CEO

Nikki Vasquez
Chief Executive Officer

South Bay Association of REALTORS®



Hi SBAOR Members,

It is almost time for the 2026 Legislative Meetings in Sacramento, and I would love to see you there!

Apply for a scholarship to attend the biggest advocacy day in Sacramento - Legislative Day 2026 on April 29th!

Are you interested in experiencing how thousands of REALTORS® from across the state come together to advocate for meaningful change? From pathways to homeownership to private property rights - hear directly from California's change makers. Apply TODAY! If you care about protecting your career and your clients, Scholarship recipients get to attend fascinating CAR Governance Meetings, a huge and super fun REALTOR® Block Party, and have a private luncheon with our very own legislators. The scholarship includes airfare reimbursement up to \$200, hotel for two nights, transportation to/from Sacramento Airport, and CAR activities.

[Click here](#) to apply and see the details. Applications are due no later than March 10th.

[Click Here](#) for the 2026 Legislative Day Video

Looking forward to seeing you at Leg Day 2026!

Nikki

Upcoming Events

<p>2/2/26 Conquering Social Media & AI: Secrets to Master Top Platforms 10AM - 12PM (Via Zoom) REGISTER NOW</p>	<p>2/3/26 Top Producer Panel 2026 9AM - 11AM (In Person) REGISTER NOW</p>
<p>2/3/26 Building a Strong Financial Foundation 12PM - 1PM (In Person) REGISTER NOW</p>	<p>2/11/26 4 Hour REALTOR® 12PM - 1:30PM (In Person) REGISTER NOW</p>
<p>2/12/26 Making the Leap: Homes to Commercial 12PM - 1PM (In Person) REGISTER NOW</p>	<p>2/17/26 Eviction Truths & Fictions 10AM-11AM (Via Zoom) REGISTER NOW</p>
<p>2/19/26 Selling Houses When Co-Owners Disagree 10AM-11AM (Via Zoom) REGISTER NOW</p>	<p>2/25/26 ADU Experts Talk All About ADUs 10AM-11AM (In Person) REGISTER NOW</p>
<p>2/26/26 How to Take a Listing in Probate or Trust 10AM-11AM (Via Zoom) REGISTER NOW</p>	<p>2026 Check out the rest of our classes! FULL LIST</p>



Big Things Are Happening: Want to be involved too?

Volunteer members are the backbone of the association and when you choose to serve on a committee, you open up a world of possibilities for networking, professional growth, and career opportunities while serving your association. This is your chance to make positive changes in your communities, government and the industry – shaping the future of real estate in the South Bay.

[READ MORE](#)

November Featured Articles

SBAOR NEWS

	<p>Updates from your Government Affairs Director</p> <p>Updates from your Government Affairs Director include - State Legislative updates, Federal Legislative updates, & past and upcoming events with the SBAOR.</p> <p>Read More</p>
	<p>Affiliates in Action: Spotlight</p> <p>Highlighting for the month of February is Hayley Dozier from Choice Home Warranty</p> <p>Read More</p>
	<p>SBAOR Member Benefit: Transactions zipForm Edition</p> <p>Transaction management and forms software with all the must-have features, including current statewide contracts, local forms, and more.</p> <p>Read More</p>

CAR NEWS

	<p>Podcast: Unlocking CA Politics</p> <p>Unlocking California Politics Podcast is your resource for politics, legislation, housing policy, and housing news from the California Association of REALTORS®.</p> <p>Read More</p>
	<p>2026 Housing Market Forecast</p> <p>Jordan G. Levine discusses 2026 Economic Forecast as well as a Housing Market Forecast. Jordan's title is SVP & Chief Economist at C.A.R.</p> <p>Read More</p>

NAR NEWS

	<p>2026 Mortgage Market Trends to Watch</p> <p>Home buyers have been especially sensitive to mortgage rate swings in recent years: When rates fall, sales rise. And, when rates climb, buyers hesitate. Matt Vernon, the head of consumer lending at Bank of America, shares his outlook for 2026 and how financing trends could shape the housing market in the year ahead.</p> <p>Read More</p>
	<p>Marketing mistakes that can sink a deal, and how to fix them</p> <p>Consumers judge agents long before they ever make contact. Find out what it is about your headshot, email, website and more that could be driving clients away.</p> <p>Read More</p>



REMINDERS:



Login to the portal
Login to the member portal to register for classes, check on your membership and pay any invoices.



Connect with us
SBAOR is here for you, reach out if you have questions.



Check our socials for updates
Any classes or events will always be posted on our socials! DM us with any questions.



South Bay Association of REALTORS®
Questions? Email us at Nikki@SouthBayAOR.com

SBAOR | 22833 Arlington Ave, Torrance, CA 90501