

The South Bay Review

March 2026 Issue

A Message from our CEO

Nikki Vasquez

Chief Executive Officer

South Bay Association of REALTORS®



Attention Members!

With no clear frontrunner, the Governor's race is very competitive this year and C.A.R. is bringing the leading candidates together for a timely conversation focused on the future of housing affordability, supply, and pathways to homeownership in California. This is a unique opportunity to hear directly from the candidates about policies that will shape our state's housing market for years to come.

HOMEOWNERSHIP MATTERS: GUBERNATORIAL FORUM 2026
March 5 at 10:00 a.m. to 11:30 a.m.

Moderated by C.A.R. CEO Phil Hawkins, and joined by C.A.R. President Tamara Suminski, this exclusive members-only event offers a unique opportunity for REALTORS® to hear directly from those seeking to lead our state and to learn how their policies could shape market conditions for years to come. You will hear the candidates outline their housing priorities, policy solutions, and vision for expanding homeownership opportunities for all Californians. At a time when housing costs are straining families, communities, and our economy, this conversation couldn't be more important. And the REALTOR® voice has never mattered more.






This event is a component of our **Homeownership Matters campaign** to ensure policymakers and the public understand why homeownership must remain achievable in California.


The event will be live streamed **here**.






You don't want to miss this great opportunity!!

Nikki

Upcoming Events

- | | |
|--|---|
|  <p>3/2/26
RLA Training
1PM - 3:30PM
(Via Zoom)</p> <p>REGISTER NOW</p> |  <p>3/3/26
Buyer Presentation
10AM - 11AM
(In Person)</p> <p>REGISTER NOW</p> |
|  <p>3/3/26
Building a Strong Financial Foundation
12PM - 1PM
(In Person)</p> <p>REGISTER NOW</p> |  <p>3/16/26
RPA Training
1PM - 4PM
(Via Zoom)</p> <p>REGISTER NOW</p> |
|  <p>3/17/26
Investment Underwriting

10AM - 11AM
(In Person)</p> <p>REGISTER NOW</p> |  <p>3/19/26
Compliance w/out Chaos: Legal Protection for Small Landlords

10AM-11AM
(In Person)</p> <p>REGISTER NOW</p> |
|  <p>3/23/26
2026 Tax Strategies for REALTORS
10AM-11AM
(Via Zoom)</p> <p>REGISTER NOW</p> |  <p>3/24/26
Estate Planning
10AM-11:30AM
(In Person)</p> <p>REGISTER NOW</p> |
|  <p>3/25/26
Market Shift Happens
10AM-11AM
(In Person)</p> <p>REGISTER NOW</p> |  <p>3/25/26
Loan or No Loan
2PM-3PM
(Via Zoom)</p> <p>REGISTER NOW</p> |
|  <p>3/31/26
Empowerment of Women in Real Estate
9:30AM-11AM
(In Person)</p> <p>REGISTER NOW</p> | <p>2026
Check out the rest of our classes!</p> <p>FULL LIST</p> |




Big Things Are Happening: Want to be involved too?

Volunteer members are the backbone of the association and when you choose to serve on a committee, you open up a world of possibilities for networking, professional growth, and career opportunities while serving your association. This is your chance to make positive changes in your communities, government and the industry – shaping the future of real estate in the South Bay.

[READ MORE](#)

March Featured Articles


SBAOR NEWS



Updates from your Government Affairs Director

Updates from your Government Affairs Director include - State Legislative updates, Federal Legislative updates, & past and upcoming events with the SBAOR.


[Read More](#)



Affiliates in Action: Spotlight

Highlighting for the month of March is Anastasia Bonholtzer from A-M-S Mortgage Services, Inc.


[Read More](#)



SBAOR Member Benefit: City Selling Requirements

Check out our site or the links to find out specific requirements if you are selling a home in the South Bay!

[Read More](#)




Join SBAOR for Legislative Day in Sacramento!

Join SBAOR for Legislative Day, April 28th-30th! Scholarships Available!! Apply today - Deadline March 10th

[Read More](#)


CAR NEWS



Dream for All application period now open

The California Housing Finance Agency's Dream For All Shared Appreciation Loan program began accepting applications for down payment assistance on February 24. The application window will close on March 16.

[Read More](#)



Legal Live Webinar

Have you ever wondered what mistakes others make when preparing an RPA, or responding to an offer? Would you like to know how to handle those situations, and make sure that you don't make those same mistakes? Check it out March 10th 1:30PM (Pacific)

[Read More](#)


NAR NEWS



NAR Responds to State of the Union on Housing

Chief Advocacy Officer Shannon McGahn reiterates Americans' overwhelming desire to become homeowners and stresses policy solutions to address barriers for would-be owners.

[Read More](#)



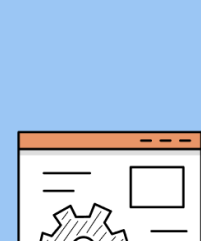
Home Upgrades That Can Pay Off At Resale

Thinking about remodeling? Before you swing a hammer or swipe that credit card, you may want to hear what the pros are saying right now about what truly pays off

[Read More](#)



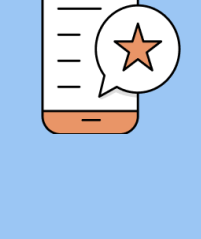
REMINDERS:



Login to the portal
Login to the member portal for classes, check on your membership and pay any invoices.



Connect with us
SBAOR is here for you, reach out if you have questions.



Check our socials for updates
Any classes or events will always be posted on our socials! DM us with any questions.

